



Networking for Life Success: Job Search

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ICEP Resident Career Day 2022

Professional Experience

- Attending at UIC (2018 -)
- Attending at Ascension St Mary's Hospital in Kankakee (2014 -): EMP/USACS, Vituity
- Medical director (2015-2020)
- Hired over 20 FTEs

Professional Networking

- Purpose: to make new friends and professional contacts
- Keep up to date on trends and opportunities before they are widely known
- Leaders are more likely to hire people they feel they know

Agenda: Professional Networking

- Preparation (today - ACEP SA)
- Building your network (ACEP SA - Job)
- Following up (Ongoing)



Preparation (before ACEP SA)

- What you want

Location

Practice environment (teaching/community)

Specifics - nights, EMS, Tox, special pop.

Obligations (Partners, scholarship commitments)

- What you offer

Community ties

Skills - language

Additional training/experience (degrees, prior careers)

Interest areas (admin, quality, billing, EMS, education, volunteer, etc)

Elevator Pitch

- 30-60 sec to share who you are and what you are looking for.
- Get someone's attention and get your message across
- Basic format: I'm graduating from *** EM residency where I [accomplishment]. I'm looking for ***.
- Ex: I'm graduating from UofC's EM residency where helped make the EMR easier to use. I'm looking to join a community academic practice in the Chicago where I can work with lower socioeconomic status patients and become involved in administration.

Building your network (ACEP SA – February)

- Residency
 - Co-residents*
 - Alumni*
 - Attendings*
- ACEP/ICEP
- Other job searchers
- Family members/friends
- LinkedIn
- Recruiters***

1. Share your elevator pitch
2. Discuss interests
3. Exchange contact info for follow up (CV, business cards, QR codes)



Amit Arwindekar, MD MBA

Physician leader for crisis response, risk,
and cost management in globally mobile ...



Follow up

- Send a message within 3 days
- Remind them:
who you are
what you talked about
Setup a time to talk again
- Expect to commit at least 5 mins for every contact you make.
- Help other expand their networks

Extra resources

- <https://www.physicianspractice.com/view/how-physicians-can-use-elevator-speech-promote-their-practices>
- <https://www.dr-bill.ca/blog/how-to-guides/networking-for-doctors>
- <https://www.thebalancecareers.com/elevator-speech-examples-and-writing-tips-2061976>

Thank you.

